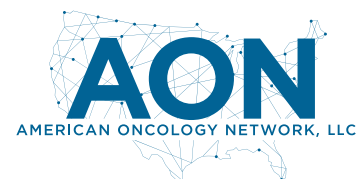




Enabling Practice Success by Being  
**Physician Led. Practice Proven.®**





## THE AON DIFFERENCE



### Practice Diversification

A partnership with AON enables practice growth and access to new revenue streams through centralized ancillaries such as clinical lab, pathology and oral oncolytic pharmacy.



### Economies of Scale

Our ability to aggregate size and scale helps us to provide practices with the most competitive and attentive vendor services and drug pricing.



### It's a Partnership

You deserve a partner and expert guide that evolves to meet your needs and stays ahead of industry and regulatory changes. With a drive to innovate cancer care, we're focused on the future of healthcare and how we can support your practice.





## DELIVERING BETTER CARE TOGETHER

We are the fastest growing network of community oncology practices delivering local access to exceptional cancer care. We partner with physicians and their practices to help them navigate the complex healthcare landscape, improve quality of care and elevate community oncology.

### THAT'S WHY WE FOCUS ON

#### **Enriching the patient experience**

By supporting the delivery of true value-based care through participation in the Principal Care Management program and enhanced services, such as care management.

#### **Improving the lives of those who practice medicine**

With over 36 years of proven practice management expertise and the enablement of new revenue streams by accessing additional service lines such as clinical lab, pathology and oral oncolytic pharmacy.

#### **Being 100% physician led and governed**

Allowing for practice autonomy, where our partnership is collaborative and leveraged as a resource but, ultimately, what gets implemented in the practice is up to the physicians.

“With AON we have practice autonomy; we leverage AON as a resource but, ultimately, what we implement in the practice is up to us. Continuing to be physician led gives us the ability to voice our concerns and have those concerns addressed.”



**Taral Patel, MD**  
Zangmeister Cancer Center

# HELPING YOU DELIVER **HIGH-QUALITY** **PATIENT-CENTERED CARE**

A partnership with AON ensures patients receive the best possible care and experience. We are patient first, always.

## **PATHOLOGY**

We provide centralized pathology services so you can make more informed clinical decisions and achieve the best possible patient outcomes.

## **PHARMACY**

We provide in-house specialty pharmacy services with ready access to 99% of available oral oncolytics. Medications are dispensed quickly to ensure patients never miss a dose.

## **CARE MANAGEMENT**

Registered nurses are available to assist patients throughout treatment and between appointments. Dietitians provide patient support to minimize the impact of cancer on daily life.

## **CLINICAL TRIALS**

We have the expertise to help your practice begin or expand its participation in clinical research trials, so you can provide your patients with convenient access to the latest and most innovative therapies close to home.

“Working with AON has brought additional benefits to my colleagues and me, and ultimately our patients. It’s services such as these that help us to ensure our patients receive the best possible care and experience.”



**Rangappa Rajendra, MD**  
Oncology/Hematology of  
Loudoun and Reston

## EASING THE ADMINISTRATIVE BURDEN

Practices that join AON see enhanced results through adoption of best practices and access to increased resources, thanks to efficient and effective centralized services.

### TECHNOLOGY

We deliver the powerful technology solutions and steadfast support you need to integrate emerging technologies and keep your practice connected, secure and compliant.

### PAYER PARTNERSHIPS

Our experienced and knowledgeable payer team will lead negotiations with your clinical guidance – providing the support you need to drive your practice forward.

### DRUG PROCUREMENT

Our dedicated procurement team checks, tracks and monitors drug supply and inventory to ensure that you and your patients have seamless access to all available treatments.

### REVENUE CYCLE

Our revenue cycle team is data driven and focused on industry-leading metrics. Our use of best practices in coding, claims processing and collections helps drive efficiencies and optimize payments and reimbursement.

“Since joining AON, our practice has seen enhanced results through adoption of best practices and access to increased resources. AON helps us take care of our business so we can focus on our patients.”



**Michael Castine III, MD**  
Hematology/Oncology Clinic

Your path to **better care starts here.**



Physician Led. Practice Proven.®

[AONcology.com](http://AONcology.com)

